

## CFO (Agro Chemical Trading)

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## CFO (Agro Chemical Trading)

**Lagos, Lagos, Nigeria**

### Job Description

Our client is a leading agro chemical and commodity trading conglomerate in Nigeria.

#### Key Responsibilities:

Design the route map to increase Enterprise Value to agreed level in a span of 3 years and divestment of Non profitable business soap business unit at the earliest.

Provide leadership and direction to the business unit managers.

Develop and implement financial policies, procedures, and controls to ensure effective financial management.

Ensure accurate and timely financial reporting to the CEO, Board of Directors, and other stakeholders.

Manage banking relationships and negotiate financing terms and conditions with banks and other financial institutions.

Manage Exchange Rate Risk by designing appropriate financing structures, supervise and control imports, exports and logistics activities to reduce lead time and cost of operations.

Manage foreign exchange to meet repayment schedules of banks and suppliers.

Oversee the development and execution of financial strategies to support the growth of the business.

Identify and assess financial risks and develop risk management strategies.

Drive cost efficiencies across the business

Provide financial analysis and insights to support decision making by the CEO and other senior executives.

### **Qualifications and Skills:**

Bachelor's degree in finance, accounting, business administration or a related field. MBA or Master's degree in Finance is preferred.

Minimum 15 to 20 years hands-on experience of managing finance and operations of a business with revenue not less than US\$ 100 million.

Excellent networking in Nigerian banking circles, Central Bank, Government agencies ( Like Customs, Immigrations, NAFDAC, SON, NESREA, Police and security agencies etc)

### **Required Skills**

Financial Analysis and Budgeting, business scale up, banking relationship, execution of financial strategies

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