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IT Infrastructure Sales

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Company: Rodnorth Nigeria Limited

Location: Ikeja

Category: other-general

- * Identify and target new sales opportunities in the IT Sector.
- * Develop and maintain relationships with key clients and prospects.
- * Build and maintain strong relationships with clients to understand their needs and provide tailored solutions.
- * Develop and implement sales strategies to drive IT infrastructure (computer, Cloud and cyber security solutions)
- * Collaborate with technical team to ensure the proposed solutions meet client requirements.
- * Stay up to date with industry trends, technologies and competitors.

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