

Medical Sales Representative

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Company: Pharma Ethics

Location: Lagos

Category: other-general

Are you passionate about making a difference in the healthcare industry? Do you have excellent interpersonal skills and a strong desire to excel in sales? If so, we are looking for talented and motivated individuals to join our team as Medical Sales Representatives.

Position Overview

As a Medical Sales Representative, you will play a vital role in our organization's success. You will be responsible for promoting and selling our cutting-edge products/services to healthcare professionals and institutions.

Key Responsibilities

Build and maintain strong relationships with healthcare professionals, clinics, pharmacies and hospitals by detailing.

Identify and target new business opportunities.

Effectively communicate the features and benefits of our products/services.

Provide product demonstrations and educate clients on product usage.

Achieve and exceed sales targets and objectives.

Keep up-to-date with industry trends and competitor offerings.

Prepare and submit regular sales reports and forecasts.

Qualifications

Bachelor's Degree in a related field (preferred but not required).

Fresh graduates with 0-1 year experience and must not be more than 27 years old

Strong interpersonal and communication skills.

Self-motivated with a results-driven attitude.

Ability to work independently and as part of a team.

Knowledge of healthcare industry regulations and trends (a plus).

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