

Sales Associate

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Company: Snaphunt

Location: Lagos

Category: other-general

The Offer

Fantastic work culture

The Job

You will be responsible for :

Acquiring and managing relationships with corporate and institutional clients in your area of focus to achieve sales targets and business objectives.

Developing strong internal relationships to optimise service delivery and ensure all practices are in line with internal guidelines and statutory requirements.

The Profile

You have at least 1 year experience within a Inside Sales / Sales Development Representative or Sales Operations / Sales Support role, ideally within the Consulting and Ed Tech industry.

You have a proven track record of meeting/exceeding your targets.

You possess excellent interpersonal as well as written and verbal communication skills.

You are a strong team player who can manage multiple stakeholders

You are a strong networker & relationship builder

You are highly goal driven and work well in fast paced environments

The Employer

Our client provides Human Resource professional services in Transition Management; Our client are positioned to enable organisations achieve their mission through innovative strategies;

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