

## Sales Manager AJAH

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Company: Danbel Properties & Investments Limited

Location: Ajah

Category: other-general

Promoting the company's existing brands and introducing new products to the market.

Managing the sales team to meets their quotas and goals.

Researching and developing marketing opportunities and plans, understanding consumer requirements, identifying market trends, and suggesting system improvements to achieve the company's marketing goals.

Gathering, investigating, and summarizing market data and trends to draft reports.

Implementing new sales plans and advertising.

Recruiting, training, scheduling, coaching, and managing marketing and sales teams to meet sales and marketing human resource objectives.

Maintaining relationships with important clients by making regular visits, understanding their needs, and anticipating new marketing opportunities.

Staying current in the industry by attending educational opportunities, conferences, and workshops, reading publications, and maintaining personal and professional networks.

Meeting Set Sales Targets

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