

## Sales Manager

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Company: N&N Retail Solutions Limited

Location: Isolo

Category: other-general

### Role Summary

The Sales Manager is pivotal in driving sales and expanding our presence in the home appliance sector through effective key account management and strategic networking.

### Key Responsibilities

Build and manage relationships with key stakeholders to drive sales.

Lead generation, business development, and account management.

Develop strategies to convert leads into continuous business opportunities.

Maintain sales pipeline and customer relationships for sustained growth.

Coordinate B2B operations with retail partners.

Ensure customer satisfaction and repeat business through quality follow-ups.

### Qualifications And Skills

Bachelors in Business Administration, Finance, Marketing, or related.

Proven track record in electronics sales.

Excellent networking, sales, and negotiation skills

Independent, goal-oriented with strong analytical and problem-solving abilities.

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