

Technical Sales Officers

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Company: Dangote Industries Limited

Location: Lagos

Category: other-general

Welcome to Dangote Group - where innovation meets excellence!

If you're looking for a challenging and rewarding career opportunity, we have just the role for you. We are currently seeking a Technical Sales Officer to join our dynamic team.

In this role, you will work closely with internal and external partners to develop and implement our building segment strategy. You will analyze market and construction trends, develop value propositions for key sub-segments, and leverage innovative construction systems to deliver business results.

We're looking for someone with a strong background in the construction industry, preferably with experience in prescriptive selling of construction solutions. If you have a passion for marketing, business development, and an in-depth knowledge of cement and construction materials, we want to hear from you.

As a Technical Sales Officer at Dangote Cement Plc, you will have the opportunity to make a real impact and contribute to our success. Join us and be part of a team that is shaping the future of the construction industry.

Requirements

To be considered for this role, you will need:

A degree in Civil Engineering, Chemical Engineering, Industrial Chemistry or Mech Engineering with a cement background.

A minimum of 5 years of experience in the construction industry.

Strong marketing skills, preferably in the construction industry.

Experience in business development related to new solutions and partnerships.

In-depth knowledge of cement properties and construction materials/systems.

Excellent communication and presentation skills.

The ability to influence internally and externally.

Fluency in the local language and highly proficient in spoken and written English.

Willingness to travel occasionally within the country.

If you have what it takes to excel in this role, we would love to hear from you. Apply now and take the first step towards an exciting career with Dangote Dangote Cement Plc!

Benefits

Private Health Insurance

Paid Time Off

Training & Development

Career Development

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